

DATE: August 25, 2005
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Procurement ext. 4313
THRU: Aurora Wells
Bid Clerk ext. 4038



Please place the following item on the CONSENT agenda for the Council Meeting of SEPTEMBER 6, 2005.

Item should read as follows:

Request that Procurement be authorized to issue Purchase Order(s) as necessary to Eagle Integrated Solutions Incorporated (EISI) to provide its licensed platforms, including maintenance, upgrades and support, for its proprietary application, ElectricalOps™ Pro, until such time that they are no longer the sole-source.

EISI is the developer and exclusive sole source provider of ElectricalOps™ Pro. As proprietor of the database platforms, EISI is the only known source that can provide the required processing and support to its proprietary software programs.

This system will be used to perform mandated airfield inspection and reporting performed daily. The airfield inspection and reporting is required under the Airport's FAA Certification Manual.

Furthermore, it is requested that staff be authorized to negotiate, the City Attorney's Office to review and that the City Manager execute any additional documents and/or licensing agreements as necessary. Funds for this expenditure shall be made available in the following account:

Department: Department of Aviation
Funds Available: 62620020-508010-P500004-41022
Funding Source: Airport Capital Outlay Account
Amount: \$50,320 for the implementation and first year support (estimated)
Thereafter, 12% of the purchase price is for maintenance,
upgrades and support (\$6,036.40 annual estimate).
District(s): District 3 (Sole Source 2005-279)

Contact person: Enrique Acosta Jr., Procurement Analyst at 541-4267.

AGENDA FOR: SEPTEMBER 6, 2005

CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: Purchasing Department

AGENDA DATE: September 12, 2005

CONTACT PERSON/PHONE: Enrique Acosta, A.P.P. – Procurement Analyst, 541-4321

DISTRICT(S) AFFECTED: 3

SUBJECT:

Request Council to declare Eagle Integrated Solutions Incorporated as sole source for maintenance, upgrades and support for ElectricalOps Pro and to authorize the Director of Purchasing to issue purchase orders as needed to Eagle Integrated Solutions Incorporated, until such time that they are no longer the sole-source.

BACKGROUND / DISCUSSION:

The Department of Aviation initiated a technology upgrade program in 2004. The first three components of this upgrade are now in place. These are the Flight View monitor and our Terminal Wireless service. The third initiative is the OAG Flight Schedule.

The Airport has an ongoing program to perform FAA comprehensive mandated airfield safety inspection and reporting that are performed daily. ElectricalOps Pro will take the existing inspection reports used by the Airport and convert them into paperless "pictorial" reports. ElectricalOps Pro will enable the Airport to enhance the safety, security and efficiency of its airfield. The airfield inspection and reporting is required under the Airport's FAA Certification Manual.

PRIOR COUNCIL ACTION:

None.

AMOUNT AND SOURCE OF FUNDING:

Airport Capital Outlay Account will fund the Airport's purchases. Funding will be made available in 62620020-508010-P500004-41022.

\$50,320 for the implementation and first year support (estimated). Thereafter, 12% of the purchase price for maintenance, upgrades and support (\$6,038.40 annual estimate).

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____

FINANCE: (if required) _____

DEPARTMENT HEAD: _____

(Example: _____)



if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

PURCHASING DEPARTMENT

TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M. 
Procurement
THRU: Enrique Acosta, A.P.P. 
Procurement Analyst
DATE: August 25, 2005

Please place the following item on the CONSENT COUNCIL AGENDA for the Council Meeting of Tuesday, September 6, 2005.

Item should read as follows:

Request that Procurement be authorized to issue Purchase Order(s) as necessary to Eagle Integrated Solutions Incorporated (EISI) to provide its licensed platforms, including maintenance, upgrades and support, for its proprietary application ElectricalOps™ Pro, until such time that they are no longer the sole-source.

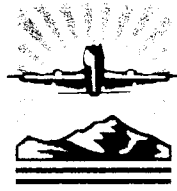
EISI is the developer and exclusive sole source provider of ElectricalOps™ Pro. As proprietor of the database platforms, EISI is the only known source that can provide the required processing and support to its proprietary software programs.

This system will be used to perform mandated airfield inspection and reporting performed daily. The airfield inspection and reporting is required under the Airport's FAA Certification Manual.

Furthermore, it is requested that staff be authorized to negotiate, the City Attorney's Office to review and that the City Manager execute any additional documents and/or licensing agreements as necessary. Funds for this expenditure shall be made available in the following account:

Department: Department of Aviation
Funds Available: 62620020-508010-P500004-41022
Funding Source: Airport Capital Outlay Account
Amount: \$50,320 for the implementation and first year support (estimated).
Thereafter, 12% of the purchase price is for maintenance, upgrades and support (\$6,038.40 annual estimate).
District(s): District 3 (Sole Source 2005-279)

MUNICIPAL CLERK'S USE: ITEM NO. _____



EL PASO INTERNATIONAL AIRPORT

TO: Enrique Acosta
Purchasing Department

FROM: Jerry Bettendorf
Assistant Director of Aviation
Operations & Security

DATE: August 25, 2005

SUBJECT: **SOLE SOURCE PURCHASES FROM
EAGLE INTEGRATED SOLUTIONS INCORPORATED (EISI)**

RECOMMENDATION

Award the purchase of maintenance, upgrades and support services to EISI as sole source, for its proprietary application, ElectricalOps Pro.

EISI is the developer and exclusive sole source provider of ElectricalOps Pro. As proprietor of the database platforms, EISI is the only known source that can provide the required processing and support to its proprietary software programs.

This system will be used to perform mandated airfield inspection and reporting that are performed daily.

Funds for this expenditure will be made available in the following account:

Department:	Department of Aviation
Funds Available:	62620020-508010-P500004-41022
Funding Source:	Airport Capital Outlay Account
Amount:	\$50,320 for the implementation and first year support (estimated). Thereafter, 12% of the purchase price for maintenance, upgrades and support (\$6,038.40 annual estimate).

Eagle Integrated Solutions Inc.

10 Trent Drive, P.O. Box 670, Campbellford, Ontario, Canada, K0L 1L0

Eagle Integrated
Solutions

August 18, 2005

Mr. Jerry Bettendorf
Assistant Director, Aviation
El Paso International Airport
6701 Convair Road
El Paso, Texas
79925

Dear Mr. Bettendorf:

This letter is to confirm that the ElectricalOps™ Pro platform is produced and distributed exclusively by Eagle Integrated Solutions Incorporated. As such, there are no distributors of our products available. Eagle Integrated Solutions Incorporated would provide all software and hardware support, service, parts and warranty.

If purchased, Eagle Integrated Solutions will customize and deliver this solution to meet the specific requirements outlined by El Paso International Airport.

Thank you for your consideration of our products. Please let me know if have any additional questions or require any additional information.

Sincerely,

Paul Cudmore

General Manager

Telephone (866)241-3264 • Fax (705)653-4732 • www.eagleintegrated.net

Your Airfield Solutions Partner

Eagle Integrated Solutions Incorporated is a member of the Team Eagle Group of Companies

